

**STATUS REPORT**

**LOUISIANA INITIATIVE FOR SMALL  
ENTREPRENEURSHIPS  
(THE HUDSON INITIATIVE)**

**2011-2012 FISCAL YEAR  
(July 1, 2011 – June 30, 2012)**

*Presented to*

Senator Jack Donahue  
Senate Committee on Finance

Representative James R. Fannin  
House Committee on Appropriations

By  
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Commissioner of Administration

November 1, 2012

**LOUISIANA INITIATIVE FOR SMALL ENTREPRENEURSHIPS  
(THE HUDSON INITIATIVE)**

**2011 - 2012 FISCAL YEAR STATUS**

For the period July 1, 2011 through June 30, 2012, the total reported state expenditure on contracts with certified Hudson Initiative small entrepreneurships was approximately \$18,366,647.00. At the end of the June 30, 2012 fiscal year period, LED reported seven hundred and ninety-seven (797) certified Hudson Initiative small entrepreneurships. Of this number a total of five hundred and twenty-eight (528) was enrolled in LaPAC.

For the previous fiscal year (July 1, 2010 through June 30, 2011), the total expenditure on contracts was approximately \$34,640,841.00. The table below is an overview of expenditures to Hudson Initiative small entrepreneurships for fiscal years July 1, 2010 through June 30, 2011 and July 1, 2011 through June 30, 2012. The DOA and state agencies in concert with LED are continuing our efforts to inform businesses about the program and to encourage their certification. The DOA is also encouraging state agencies to maximize their efforts in contracting with small entrepreneurships.

**TABLE 1**

**BREAKDOWN OF FISCAL YEAR '12 EXPENDITURES**

The chart below illustrates the expenditures on contracts with certified Hudson Initiative small entrepreneurships according to the three available procurement accounting systems used by the executive branch. These expenditures are further broken down on Attachments A and B.

<b>HUDSON INITIATIVE SUMMARY EXPENDITURES</b>		
	<b>EXPENDITURES FY '11 07/01/10 – 06/30/11</b>	<b>EXPENDITURES FY '12 07/01/11 – 06/30/12</b>
AGPS & CFMS Agencies (Office of Contractual Review and Facility Planning) Agencies	\$ 5,950,708.00	\$ 8,777,681.50
NON-ISIS Agencies (Universities, Colleges & LSUHSC HOSPITALS)	3,791,667.00	1,684,453.93
Department of Transportation and Development	24,898,466.00	7,904,512.00
<b>TOTAL</b>	<b>\$34,640,841.00</b>	<b>\$18,366,647.30</b>

Note: Due to our limited reporting capabilities these figures do not reflect expenditures earned by small entrepreneurships engaged as subcontractors.

**ADDITIONAL INITIATIVE REQUIREMENTS IMPOSED BY  
STATUTE**

**A. La. R.S. 39:2007(C) requires the Commissioner of Administration to provide periodic training for relevant state employees to acquaint them with the requirements of the initiative and administrative law related thereto.**

On behalf of the commissioner, the Office of State Purchasing will conducted a Hudson/Veteran Initiative seminar in conjunction with the LaNIGP (Louisiana National Institute of Governmental Purchasing) 16<sup>th</sup> Annual Education Conference and Products Exposition which will be held on November 13-15, 2012.

**B. La. R.S. 39:2007(D) requires the Commissioner of Administration to conduct a training program at least semiannually to acquaint small entrepreneurships with state procurement and public contract proposal and bidding practices.**

On behalf of the commissioner, the Office of State Purchasing conducted outreach activities to acquaint small entrepreneurships with state contracting and procurement and to encourage certification and to encourage small entrepreneurships to enroll in the state's electronic vendor notification system, LaGov. An example of these types of activities included:

- 04/10/12      SBA "Connecting Businesses with Contracts – Procurement Opportunity" Conference, hosted by Southern University; Baton Rouge

**ATTACHMENT A**  
**HUDSON INITIATIVE EXPENDITURE REPORT FOR AGPS & LAGOV AGENCIES**  
**JULY 1, 2011 THROUGH JUNE 30, 2012**

<b>AGENCY NAME</b>	<b>EXPENDITURE AMOUNT</b>
DEPT. OF TRANSPORTATION & DEVELOPMENT	7,904,512.00
GOV-EXECUTIVE OFFICE	30,973.29
LIEUTUNANT GOVERNOR'S OFFICE	4,617.40
LOUISIANA TAX COMMISSION	43,113.64
DIVISION OF ADMINISTRATION	171,417.62
DOA-FACILITY PLANNING AND CONTROL	2,198,667.20
DOA-OFFICE OF GROUP BENEFITS	4,257.90
DOA-TELECOMMUNICATION MANAGEMENT	62,940.44
GOVERNOR'S OFFICE- GOHSEP	11,939.00
DEPT OF MILITARY AFFAIRS	241,484.61
LA COMM LAW ENFORCE ADM CRM JS	52,568.11
DEPT OF VETERANS AFFAIRS	40,226.66
NORTHEAST LA WAR VETERANS HOME	10,312.69
NORTHWEST LA WAR VETERANS HOME	514.44
SOUTHEAST LA WAR VETERANS HOME	41,805.97
SOUTHWEST LA WAR VETERANS HOME	26,933.74
SECRETARY OF STATE	112,373.96
DEPT. OF JUSTICE	72,918.89
DEPT. OF TREASURY	44,150.20
PUBLIC SERVICE COMMISSION	5,073.68
LOUISIANA RACING COMMISSION	467.50
DEPT. AGRICULTURE AND FORESTRY	7,595.97
DEPT. OF INSURANCE	781,231.85
DEPT. OF ECON DEVELOPMENT	233,241.75
OFFICE OF FINANCIAL INSTITUTION	1,326.00
DCRT-OFFICE OF STATE PARKS	4,018.46
DCRT-OFFICE OF CULTURAL DEVELOPMENT	3,852.00
DCRT-OFFICE OF TOURISM	2,154.40
DEPT. OF HEALTH & HOSPITALS	788,887.58
DEPT. FOR CHILDREN/FAMILY SERVICES	93,864.12
DEPT. OF PUBLIC SAFETY	272,718.81
DEPT. OF CORRECTIONS	339,624.02
DEPT. OF NATURAL RESOURCES	393,019.78
OFF COASTAL PROTECT & RESTORATION	1,079,063.46
DEPT. OF REVENUE	130,568.17
LOUISIANA WORKFORCE COMMISSION	445,303.88
DEPT. OF WILDLIFE & FISHERIES	207,064.56
STATE CIVIL SERVICE	793.45
MUNICIPAL FIRE POLICE CIVIL SERV	3,712.50
ETHICS ADMINISTRATION	3,786.00
DIVISION OF ADMINISTRATIVE LAW	29,505.20

ATTACHMENT A  
 HUDSON INITIATIVE EXPENDITURE REPORT FOR AGPS & LAGOV AGENCIES – Cont'd  
 JULY 1, 2011 THROUGH JUNE 30, 2012

AGENCY NAME	EXPENDITURE AMOUNT
LA SCH FOR DEAF & VISUALLY IMPAIRED	34,352.04
LA SCH MATH SCIENCE AND ARTS	1,658.25
OFFICE OF COASTAL MANAGEMENT & CONSERVATION	13,610.99
OFFICE OF STUDENT FIN ASST	6,808.78
OFFICE OF STATE FIRE MARSHALL	71,680.00
N.O. CENTER FOR CREATIVE ARTS	13,725.61
BOARD OF REGENTS	3,216.15
LA UNIVERSITIES MARINE CONSORTIUM (LUMCON)	1,882.00
DEPT. OF EDUCATION	134,725.33
DOE-SUBGRANTEE ASSISTANCE	22,144.25
DOE-RECOVERY SCHOOL DISTRICT	400,215.29
DOE-SPECIAL SCHOOL DISTRICT	3,605.18
DEPT. OF ENVIRONMENTAL QUALITY	71,968.73
<b>TOTAL</b>	<b>\$16,682,193.50</b>

**ATTACHMENT B  
HUDSON EXPENDITURE REPORT FOR NON-AGPS/LAGOV AGENCIES  
JULY 1, 2011 THROUGH JUNE 30, 2012**

<b>AGENCY NAME</b>	<b>EXPENDITURE AMOUNT</b>
EARL K. LONG MEDICAL CENTER	76,824.04
HUEY P. LONG MEDICAL CENTER	7,670.00
LOUISIANA COMMUNITY AND TECHNICAL COLLEGE SYSTEMS	32,200.00
NORTHWEST LA TECHNICAL COLLEGE	206,315.19
SOUTHEASTERN LOUISIANA UNIVERSITY	256,026.03
UNIVERSITY OF LOUISIANA AT LAFAYETTE	120,278.00
SOUTHERN UNIVERSITY AT SHREVEPORT	36,336.00
NORTHWESTERN STATE UNIVERSITY	109,833.97
W. O. MOSS MEDICAL CENTER	13,020.89
SOUTHERN UNIVERSITY - BATON ROUGE	247,050.00
UNIVERSITY OF NEW ORLEANS	7,955.00
FLETCHER TECHNICAL COMMUNITY COLLEGE	69,666.70
LEONARD J. CHABERT MEDICAL CENTER	8,734.00
LOUISIANA STATE UNIVERSITY AT SHREVEPORT	11,854.88
LSUHSC SHREVEPORT	109,934.96
UNIVERSITY OF LOUISIANA AT MONROE	177,579.72
DELGADO COMMUNITY COLLEGE	1,457.00
BATON ROUGE COMMUNITY COLLEGE	83,542.70
WASHINGTON ST. TAMANNY DBA BOGALUSA MEDICAL CENTER	26,805.00
BOSSIER PARISH COMMUNITY COLLEGE	5,746.00
NICHOLLS STATE UNIVERSITY	48,170.78
LSUHSC-LALLIE KEMP MEDICAL CENTER	27,453.07
<b>TOTAL</b>	<b>\$1,684,453.93</b>