

STATUS REPORT

**LOUISIANA INITIATIVE FOR SMALL
ENTREPRENEURSHIPS
(THE HUDSON INITIATIVE)**

**2016-2017 FISCAL YEAR
(July 1, 2016 – June 30, 2017)**

Presented to

Senate Committee on Finance

House Committee on Appropriations

By
Jay Dardenne
Commissioner of Administration

January 15, 2018

**LOUISIANA INITIATIVE FOR SMALL ENTREPRENEURSHIPS
(THE HUDSON INITIATIVE)**

2016 - 2017 FISCAL YEAR STATUS

For the period July 1, 2016 through June 30, 2017, the total reported state expenditure on contracts with certified Hudson Initiative small entrepreneurships was approximately \$29,125,978.56. At the end of the June 30, 2017 fiscal year period, LED reported nine hundred and fourteen (914) certified Hudson Initiative small entrepreneurships. Of this number, a total of seven hundred and fifteen (715) were enrolled in LaGov.

For the previous fiscal year (July 1, 2015 through June 30, 2016), the total reported expenditure on contracts was approximately \$32,179,111.49. The table below is an overview of expenditures to Hudson Initiative small entrepreneurships for fiscal years July 1, 2015 through June 30, 2016 and July 1, 2016 through June 30, 2017. The DOA and state agencies in concert with LED are continuing our efforts to inform businesses about the program and to encourage their certification. The DOA is also encouraging state agencies to maximize their efforts in contracting with small entrepreneurships.

TABLE 1

BREAKDOWN OF FISCAL YEAR '17 EXPENDITURES

The chart below illustrates the expenditures on contracts with certified Hudson Initiative small entrepreneurships according to the three available procurement accounting systems used by the executive branch.

| HUDSON INITIATIVE SUMMARY EXPENDITURES | | |
|--|--|--|
| | EXPENDITURES FY '16 07/01/15 – 06/30/16 | EXPENDITURES FY '17 07/01/16 – 06/30/17 |
| ISIS Agencies (Office of State Procurement and Facility Planning and Control) | \$20,518,821.65 | \$ 18,873,427.09 |
| NON-ISIS Agencies (Universities, Colleges, LSUHSC Hospitals and full LaGov agencies) | 6,710,210.50 | 5,116,428.38 |
| Department of Transportation and Development | 4,950,079.34 | 5,136,123.09 |
| TOTAL | \$32,179,111.49 | \$29,125,978.56 |

Note: Due to limited reporting capabilities, these figures do not reflect expenditures earned by small entrepreneurships engaged as subcontractors.

ADDITIONAL INITIATIVE REQUIREMENTS IMPOSED BY STATUTE

A. La. R.S. 39:2007(C) requires the Commissioner of Administration to provide periodic training for relevant state employees to acquaint them with the requirements of the initiative and administrative law related thereto.

B. La. R.S. 39:2007(D) requires the Commissioner of Administration to conduct a training program at least semiannually to acquaint small entrepreneurships with state procurement and public contract proposal and bidding practices.

On behalf of the Commissioner, the Office of State Procurement conducts outreach activities to acquaint small entrepreneurships with state contracting and procurement, to encourage certification and to encourage small entrepreneurships to enroll in the state's electronic vendor notification system, LaGov.

Examples of these types of activities include:

| Date | Event | Location | Topic |
|--------------------|--|---------------------------------------|--|
| July 28, 2016 | Fourth Annual Bootstraps to Briefcases - Veteran and Small Business Development Conference | Red Cross Building Baton Rouge, LA | Hudson and Veteran Initiatives |
| September 13, 2016 | Small Business Development Conference | LSBDC Hammond, LA | Hudson and Veteran Initiatives |
| September 20, 2016 | Training with OJJ Staff (21) | DOA Rm 137 | Purchasing 101, H&VI, and Spec Writing |
| November 18, 2016 | Training with LWC Staff (6) | OSP Rm 2-115 | Purchasing 101, H&VI, and Spec Writing |
| December 13, 2016 | LANIGP Quarterly Meeting | Goodwood Library Baton Rouge, LA | Hudson and Veteran Initiatives |
| January 12, 2017 | Training for Karen Whitworth, LOSFA Proc. Dir. | OSP Rm 2-115 | Purchasing 101, H&VI, and Spec Writing |
| January 27, 2017 | New OSP Employee Orientation | OSP Rm 2-147 | Purchasing 101, H&VI, and Spec Writing |
| February 2, 2017 | LDH/OPH Agency Training (25 Participants) | DOA Rm 136C | Purchasing 101, H&VI, and Spec Writing |

| Date | Event | Location | Topic |
|-------------------|---|-------------------------------|--|
| February 14, 2017 | LDH/OPH Agency Training (25 Participants) | DOA Rm 136C | Purchasing 101, H&VI, and Spec Writing |
| March 7, 2017 | LDH/OPH Agency Training (25 Participants) | DOA Rm 136C | Purchasing 101, H&VI, and Spec Writing |
| March 21, 2017 | DPS OMV-OMF Agency Training | DPS Rm-308 | Purchasing 101, H&VI, and Spec Writing |
| March 29, 2017 | LANIGP Annual Conference Vendor Seminar | Paragon Casino Marksville, LA | How to Do Business with the State and Hudson and Veteran Initiatives |
| April 27, 2017 | New OSP Employee Orientation | OSP Rm 2-147 | Purchasing 101, H&VI, and Spec Writing |
| May 5, 2017 | DPS Troop A - Agency Training | OSP Rm 2-115 | Purchasing 101, H&VI, and Spec Writing |

Attachment A
Hudson Initiative Report
July 1, 2016 through June 30, 2017

| State Agency | Expenditure Amount |
|--|---------------------------|
| Acadiana Area Human Services District | \$ 4,054.10 |
| Administrative Services | \$ - |
| Adult Probation And Parole | \$ - |
| Agriculture And Forestry | \$ 18,584.80 |
| Avoyelles Correctional Center | \$ - |
| Board Of Supervisors - Univ Of La System | \$ 27,192.30 |
| Board Of Regents | \$ 51,374.15 |
| Board of Tax Appeals | \$ - |
| Board of Elementary & Secondary Education | \$ 564.00 |
| Capital Area Human Services District | \$ 9,239.59 |
| Central La Human Service Dist | \$ - |
| Commissioner Of Insurance | \$ 376,950.00 |
| Corrections-Administration | \$ 12,410.36 |
| Culture Recreation & Tourism - Office of Secretary | \$ 6,976.25 |
| David Wade Correctional Center | \$ 8,409.53 |
| Dept Of Military Affairs | \$ 505,815.58 |
| Dept Of Veterans Affairs | \$ - |
| Division Of Administration | \$ 800,422.86 |
| Division Of Administrative Law | \$ 21,890.25 |
| Dixon Correctional Institute | \$ 7,425.00 |
| DOE - State Activities | \$ 9,975.00 |
| Econ Dev - Off Of Secretary | \$ 114,724.78 |
| Elayn Hunt Correctional Center | \$ 7,800.00 |
| Environmental Quality - Office of the Secretary | \$ - |
| Ethics Administration | \$ 678.00 |
| Executive Office | \$ - |
| Facility Planning And Control | \$ 1,214,955.29 |
| Federal Property Assistance | \$ - |
| Florida Parish Human Servcs Authority | \$ 6,505.50 |
| Health & Hosp Off Of Secretary - LDH | \$ 20,000.00 |
| Homeland Security & Emergency Preparedness | \$ 41,663.56 |
| Imperial Calcasieu Humam Service Authority | \$ - |
| La Comm Law Enforce Adm Crm Js | \$ 72,317.39 |
| La Correctional Inst Women | \$ 9,296.64 |
| La Educational Tv Authority | \$ - |
| La Emergency Response Network | \$ 93,617.50 |
| La Property Assistance Agency | \$ - |
| La School For Deaf & Visually Impaired | \$ 3,795.00 |
| La School Math Science And Arts | \$ - |
| La Special Education Center | \$ - |
| La State Penitentiary | \$ 18,637.55 |
| La State Racing Commission | \$ 134.00 |
| La Universities Marine Consort | \$ - |
| La. Highway Safety Commission | \$ 20,625.00 |
| Lieutenant Governor | \$ 15,188.52 |
| Louisiana Public Defender Bd | \$ - |
| Louisiana Tax Commission | \$ - |
| Louisiana War Veterans Home | \$ 4,300.00 |
| Louisiana Workforce Commission | \$ 565,191.88 |
| Medical Vendor Administration - LDH | \$ - |
| Mental Health Advocacy Service | \$ - |

Attachment A
Hudson Initiative Report
July 1, 2016 through June 30, 2017

| State Agency | Expenditure Amount |
|--|---------------------------|
| Municipal Fire Police Civil Service | \$ 7,331.82 |
| N.O. Center For Creative Arts | \$ 14,466.99 |
| Ne Delta Human Svcs Authority | \$ - |
| Northeast La War Veterans Home | \$ 2,150.00 |
| Northwest La Human Services District | \$ - |
| Northwest La War Veterans Home | \$ - |
| Office For Citizens Developmental Disabilities | \$ 548,929.41 |
| Office Telecommunications Mgmt | \$ - |
| Office For Children/Family Srv | \$ - |
| Office of Aging & Adult Svcs | \$ 30,808.52 |
| Office of Behavioral Health - LDH | \$ 71,431.63 |
| Office of Business Development - LED | \$ 26,000.00 |
| Office of Cultural Development - CRT | \$ 1,750.00 |
| Office of Elderly Affairs | \$ - |
| Office of Financial Institutions | \$ 1,365.00 |
| Office of Inspector General | \$ - |
| Office of Juvenile Justice | \$ 85,016.44 |
| Office of Motor Vehicles | \$ 4,800.00 |
| Office of Public Health | \$ 8,914.31 |
| Office of Revenue | \$ 2,529.30 |
| Office of Risk Management | \$ 111,675.00 |
| Office of State Fire Marshal | \$ 1,576.00 |
| Office of State Parks | \$ 7,943.29 |
| Office of State Police | \$ 193,465.00 |
| Office of Student Fin Asst | \$ - |
| Office of Technology Services | \$ 1,375,291.39 |
| Office of The Attorney General | \$ 105,157.99 |
| Office of Tourism - CRT | \$ 4,904,153.19 |
| Pub Safety Off of Mgmt & Fin | \$ - |
| Public Service Commission | \$ 31,302.25 |
| Rayburn Correctional Center | \$ - |
| Recovery School District | \$ 3,357,930.39 |
| S Cntl La Human Svcs Authority | \$ - |
| Secretary Of State | \$ 141,179.97 |
| Southeast La War Veterans Home | \$ 44,452.96 |
| Southwest La War Veterans Home | \$ 2,150.00 |
| St Treasurer | \$ 20,620.00 |
| State Civil Service | \$ - |
| Subgrantee Assistance | \$ 180,128.00 |
| Wildlife& Fisheries | \$ 936,603.78 |
| Workforce Support & Training | \$ - |
| Dept of Transportation and Development | \$ 5,136,123.09 |
| Coastal Protection and Restoration | \$ 534,787.09 |
| Dept of Natural Resources | \$ 20,140.75 |
| Dept of Evironmental Quality | \$ 2,028,662.24 |
| Total | \$ 24,009,550.18 |

Attachment A
Hudson Initiative Report
July 1, 2016 through June 30, 2017

| Colleges and Universites | Expenditure Amount |
|---|---------------------------|
| Grambling University | \$ - |
| LSU System | \$ 2,956,539.36 |
| LSU HSC - Lallie Kemp Med. Ctr. | \$ 8,167.50 |
| Louisiana Tech University | \$ 6,773.00 |
| Mc Nesse University | \$ 4,500.00 |
| Nicholls State | \$ 13,553.40 |
| Northwestern State University | \$ 21,677.09 |
| Southeastern LA University | \$ 264,628.36 |
| Southern University - Shreveport | \$ 3,622.00 |
| Southern University New Orleans | \$ 80,718.24 |
| Southern University - Baton Rouge | \$ 75,892.90 |
| University of Louisiana -Lafayette | \$ 82,000.00 |
| University of Louisiana -Monroe | \$ 876,266.54 |
| University of New Orleans | \$ 11,597.64 |
| Baton Rouge Community College/Capital Area TC | \$ 91,499.35 |
| Bossier Parish Community College | \$ 24,294.64 |
| Central Louisiana Technical College | \$ 425.00 |
| Delgado Community College | \$ 211,990.59 |
| Fletcher Community College | \$ 9,870.24 |
| LA Comm & Tech College System | \$ 35,582.05 |
| LA Delta Community College | \$ 87,407.00 |
| Northshore Technical College | \$ 241.25 |
| Northwest LA Technical College | \$ - |
| Nunez Community College | \$ 20,074.00 |
| River Parishes Community College | \$ 545.00 |
| South Central LA Technical College | \$ 2,224.00 |
| South Louisiana Community College | \$ 226,339.23 |
| SOWELA Technical Community College | \$ - |
| Total | \$ 5,116,428.38 |
| Grand Total | \$29,125,978.56 |