

**STATUS REPORT**

**LOUISIANA INITIATIVE FOR SMALL  
ENTREPRENEURSHIPS  
(THE HUDSON INITIATIVE)**

**2019-2020 FISCAL YEAR  
(July 1, 2019 – June 30, 2020)**

*Presented to*

Senate Committee on Finance

House Committee on Appropriations

By  
Jay Dardenne  
Commissioner of Administration

December 9, 2020

**LOUISIANA INITIATIVE FOR SMALL ENTREPRENEURSHIPS  
(THE HUDSON INITIATIVE)**

**2019 - 2020 FISCAL YEAR STATUS**

For the period July 1, 2019 through June 30, 2020, the total reported state expenditures with certified Hudson Initiative small entrepreneurships was \$82,869,760.55. At the end of the June 30, 2020 fiscal year period, LED reported one thousand six hundred and fifty-five (1,655) certified Hudson Initiative small entrepreneurships. Of this number, a total of one thousand three hundred and thirty (1,330) were registered in LaGov.

For the previous fiscal year (July 1, 2018 through June 30, 2019), the total reported expenditure on contracts was \$36,651,653.47. The table below is an overview of expenditures to Hudson Initiative small entrepreneurships for fiscal years July 1, 2018 through June 30, 2019 and July 1, 2019 through June 30, 2020. The DOA and state agencies in concert with LED are continuing our efforts to inform businesses about the program and to encourage their certification. The DOA is also encouraging state agencies to maximize their efforts in contracting with small entrepreneurships.

**TABLE 1**

**BREAKDOWN OF FISCAL YEAR '20 EXPENDITURES**

The chart below illustrates the expenditures on contracts with certified Hudson Initiative small entrepreneurships according to the three available procurement accounting systems used by the executive branch.

<b>HUDSON INITIATIVE SUMMARY EXPENDITURES</b>		
	<b>EXPENDITURES FY '19 07/01/18 – 06/30/19</b>	<b>EXPENDITURES FY '20 07/01/19 – 06/30/20</b>
ISIS and LaGov (Office of State Procurement and Facility Planning and Control) Agencies	\$26,698,554.88	\$72,173,915.14
Non-ISIS/LaGov Agencies (Universities, Colleges & LSUHSC HOSPITALS)	\$8,127,264.20	\$7,522,043.25
Department of Transportation and Development	\$1,825,834.39	\$3,173,802.16
<b>TOTAL</b>	<b>\$36,651,653.47</b>	<b>\$82,869,760.55</b>

Note: Due to limited reporting capabilities, these figures may not reflect all expenditures earned by small entrepreneurships engaged as subcontractors.

**ADDITIONAL INITIATIVE REQUIREMENTS IMPOSED BY  
STATUTE**

**A. La. R.S. 39:2007(C) requires the Commissioner of Administration to provide periodic training for relevant state employees to acquaint them with the requirements of the initiative and administrative law related thereto.**

**B. La. R.S. 39:2007(D) requires the Commissioner of Administration to conduct a training program at least semiannually to acquaint small entrepreneurships with state procurement and public contract proposal and bidding practices.**

On behalf of the Commissioner, the Office of State Procurement conducts outreach activities to acquaint small entrepreneurships with state contracting and procurement, to encourage certification and to encourage small entrepreneurships to enroll in the state’s electronic vendor notification system, LaGov.

Examples of these types of activities include:

Date	Event	Location	Topic
September 18, 2019	Agency Wide Training	Louisiana State Police Training Academy	Purchasing overview and H&VI
October 29, 2019	Vendor How to Do Business with the State	Louisiana State Police Training Academy	Purchasing overview and H&VI
November 14, 2019	NIGP Conference	Golden Nugget Lake Charles	Purchasing overview and H&VI

Attachment A  
Hudson Initiative Report  
July 1, 2019 through June 30, 2020

Department	Expenditure Amount Hudson (SE)
01-100 Governor's Office (Executive Office)	\$ 33,383.90
01-102 Office of Inspector General	\$ -
01-103 Mental Health Advocacy Service	\$ 107.00
01-106 Louisiana Tax Commission	\$ -
01-107 Division of Administration	\$ 2,943,731.19
01-109 Coastal Protection and Restoration Authority	\$ 1,894,699.67
01-111 Governor's Office of Homeland Security and Emerg. Preparedness	\$ 43,096,728.87
01-112 Department of Military Affairs	\$ 579,566.45
01-115 Facility Planning and Control	\$ 1,668,530.60
01-116 Louisiana Public Defender Board	\$ -
01-129 Louisiana Commission on Law Enforcement	\$ 138,123.06
01-133 Office of Elderly Affairs	\$ -
01-254 Louisiana State Racing Commission	\$ 57.70
01-255 Office of Financial Institutions	\$ 54.00
03. Department of Veterans Affairs	\$ 86,089.87
04-139 Secretary of State	\$ 27,003.91
04-141 Office of the Attorney General	\$ 5,054.40
04-146 Lieutenant Governor	\$ 21,519.75
04-147 State Treasurer	\$ -
04-158 Public Service Commission	\$ 26,076.82
04-160 Agriculture and Forestry	\$ 11,183.75
04-165 Commissioner of Insurance	\$ 803,504.96
05. Department of Economic Development	\$ 2,080,657.19
06. Department of Culture, Recreation, & Tourism	\$ 5,847,532.83
07. Department of Transportation and Development	\$ 3,173,802.16
08. Department of Corrections	\$ 495,350.83
08. Office of Juvenile Justice	\$ 173,355.20
08. Department of Public Safety	\$ 888,257.91
09. Louisiana Department of Health	\$ 1,893,022.51
10. Department of Children and Family Services	\$ 56,990.92
11. Department of Natural Resources	\$ 203,981.67
12. Department of Revenue	\$ 5,216.00
13. Department of Environmental Quality	\$ 1,536,641.68
14. Louisiana Workforce Commission	\$ 608,884.96
16. Department of Wildlife & Fisheries	\$ 520,368.26
17. State Civil Service	\$ 31,004.67
19. Department of Education	\$ 4,054,235.83
19. Higher Education	\$ 7,621,355.02
21. Division of Administrative Law	\$ 22,755.00
21. Federal Property Assistance	\$ -
21. LA Property Assistance Agency	\$ -
21. Office of Aircraft Services	\$ 216.00
21. Office of Group Benefits	\$ -
21. Office of Risk Management	\$ -
21. Office of State Procurement	\$ 11,080.83
21. Office of Technology Services	\$ 2,309,635.18
<b>Grand Total</b>	<b>\$ 82,869,760.55</b>