

STATUS REPORT

**LOUISIANA INITIATIVE FOR SMALL
ENTREPRENEURSHIPS
(THE HUDSON INITIATIVE)**

**2023-2024 FISCAL YEAR
(July 1, 2023 – June 30, 2024)**

Presented to

Senate Committee on Finance

House Committee on Appropriations

By
Taylor F. Barras
Commissioner of Administration

December 31, 2024

**LOUISIANA INITIATIVE FOR SMALL ENTREPRENEURSHIPS
(THE HUDSON INITIATIVE)**

2023 - 2024 FISCAL YEAR STATUS

For the period July 1, 2023 through June 30, 2024, the total reported state expenditures with certified Hudson Initiative small entrepreneurships was \$70,116,648.06. At the end of the June 30, 2024 fiscal year period, LED reported two thousand five hundred and forty-three (2,543) certified Hudson Initiative small entrepreneurships. Of this number, a total of two thousand one hundred and forty-seven (2,147) were registered in LaGov.

For the previous fiscal year (July 1, 2022 through June 30, 2023), the total reported expenditure on contracts was \$90,218,351.61. The table below is an overview of expenditures to Hudson Initiative small entrepreneurships for fiscal years July 1, 2022 through June 30, 2023 and July 1, 2023 through June 30, 2024. The DOA and state agencies in concert with LED are continuing our efforts to inform businesses about the program and to encourage their certification. The DOA is also encouraging state agencies to maximize their efforts in contracting with small entrepreneurships.

TABLE 1

BREAKDOWN OF FISCAL YEAR '24 EXPENDITURES

The chart below illustrates the expenditures on contracts with certified Hudson Initiative small entrepreneurships according to the three available procurement accounting systems used by the executive branch.

HUDSON INITIATIVE SUMMARY EXPENDITURES		
	EXPENDITURES FY '23 07/01/22 – 06/30/23	EXPENDITURES FY '24 07/01/23 – 06/30/24
LaGov Agencies	\$54,285,223.57	\$53,851,360.31
Non-LaGov Agencies (Universities, Colleges & LSUHSC HOSPITALS)	\$30,176,613.46	\$10,905,741.96
Department of Transportation and Development	\$5,756,516.58	\$5,359,545.79
TOTAL	\$90,218,351.61	\$70,116,648.06

Note: Due to limited reporting capabilities, these figures may not reflect all expenditures earned by small entrepreneurships engaged as subcontractors.

**ADDITIONAL INITIATIVE REQUIREMENTS
IMPOSED BY STATUTE**

A. La. R.S. 39:2007(C) requires the Commissioner of Administration to provide periodic training for relevant state employees to acquaint them with the requirements of the initiative and administrative law related thereto.

B. La. R.S. 39:2007(D) requires the Commissioner of Administration to conduct a training program at least semiannually to acquaint small entrepreneurships with state procurement and public contract proposal and bidding practices.

On behalf of the Commissioner, the Office of State Procurement conducts outreach activities to acquaint small entrepreneurships with state contracting and procurement, to encourage certification and to encourage small entrepreneurships to enroll in the state’s electronic vendor notification system, LaGov.

Examples of these types of activities include:

Date	Event	Location	Topic
October 24, 2023	LED Small Business Summit	Lafayette, LA	How to Respond to an Invitation to Bid and Request for Proposals
December 6, 2023	LaNIGP Annual Conference	Lake Charles, LA	Modern RFPs
March 27, 2024	Agency Training	OSP Office	Cost and Price Management
June 12, 2024	Tunica Biloxi Tribe Procurement Conference	Marksville, LA	How to do Business with the State

Attachment A
Hudson Initiative Report
July 1, 2023 through June 30, 2024

Department	Expenditure Amount Hudson (SE)
01-100 Governor's Office (Executive Office)	\$ 235,687.24
01-102 Office of Inspector General	\$ 430.25
01-106 Louisiana Tax Commission	\$ -
01-107 Division of Administration	\$ 2,067,525.11
01-109 Coastal Protection and Restoration Authority	\$ 4,982,447.62
01-111 Governor's Office of Homeland Security and Emergency Preparedness	\$ 1,912,342.85
01-112 Department of Military Affairs	\$ 1,498,985.70
01-115 Facility Planning and Control	\$ 4,736,371.40
01-129 Louisiana Commission on Law Enforcement	\$ 204,343.70
01-254 Louisiana State Racing Commission	\$ 1,109.89
01-255 Office of Financial Institutions	\$ -
03. Department of Veterans Affairs	\$ 198,148.57
04-139 Secretary of State	\$ 1,411,953.44
04-141 Office of the Attorney General	\$ 15,040.24
04-147 Department of Treasury	\$ 27,362.97
04-158 Public Service Commission	\$ 40,769.00
04-160 Department Agriculture and Forestry	\$ 28,740.58
04-165 Department of Insurance	\$ 852,425.00
05. Louisiana Economic Development	\$ 1,422,601.37
06. Department of Culture, Recreation and Tourism	\$ 750,768.63
07. Department of Transportation and Development	\$ 5,359,545.79
08. Department of Corrections	\$ 1,646,115.57
08. Office of Juvenile Justice	\$ 7,322,126.42
08. Department of Public Safety	\$ 2,218,545.32
09. Department of Health	\$ 4,419,142.72
10. Department of Children and Family Services	\$ 211,775.05
11. Department of Energy and Natural Resources	\$ 58,221.94
12. Department of Revenue	\$ 138,363.00
13. Department of Environmental Quality	\$ 2,728,838.71
14. Louisiana Workforce Commission	\$ 2,267,974.35
16. Department of Wildlife and Fisheries	\$ 3,828,622.72
19. Department of Education	\$ 1,933,054.93
19. Higher Education	\$ 10,905,741.96
21. Division of Administrative Law	\$ 945.00
21. Federal Property Assistance	\$ 100.00
21. Office of Group Benefits	\$ 691,868.23
21. Office of Risk Management	\$ 3,217,728.61
21. Office of Technology Services	\$ 2,775,224.55
21. Office of State Procurement	\$ 5,659.63
Grand Total	\$ 70,116,648.06