STATUS REPORT

LOUISIANA INITIATIVE FOR VETERAN AND SERVICE-CONNECTED DISABLED VETERAN-OWNED SMALL ENTREPRENEURSHIPS
(THE VETERAN INITIATIVE)

2009-2010 FISCAL YEAR

Presented to

Senator Michael J. Michot
Senate Committee on Finance

Representative James R. Fannin
House Committee on Appropriations

By
Paul W. Rainwater
Commissioner of Administration

October 25, 2010
LOUISIANA INITIATIVE FOR VETERAN AND SERVICE-CONNECTED DISABLED VETERAN-OWNED SMALL ENTREPRENEURSHIPS
(THE VETERAN INITIATIVE)

2009 - 2010 FISCAL YEAR STATUS

Implementation of the program began October 12, 2009 under emergency rule issued by DOA and LED; certification of businesses by LED began November 3, 2009. During the period of April 2010 through June 30, 2010, the reported state expenditures on contracts with certified Veteran Initiative Small Entrepreneurships were approximately $1,105,692.00. At the end of the June 30, 2010 fiscal year reporting period there were eighty-four (84) certified Veteran Initiative businesses (60 VSE and 24 DVSE). The DOA and state agencies in concert with LED are continuing our efforts to inform businesses about the program and to encourage their certification. The DOA is also encouraging state agencies to maximize their efforts in contracting with certified small entrepreneurships.

TABLE 1

BREAKDOWN OF FISCAL YEAR ’10 EXPENDITURES

The chart below illustrates the expenditures on contracts with certified Veteran Initiative Small Entrepreneurships according to the three available procurement accounting systems used by the executive branch. These expenditures are further broken down on Attachments A.

<table>
<thead>
<tr>
<th>VETERAN INITIATIVE SUMMARY EXPENDITURES</th>
<th>Period Ending June 30, 2010</th>
</tr>
</thead>
<tbody>
<tr>
<td>AGPS &amp; CFMS (Office of Contractual Review and Facility Planning) Agencies</td>
<td>$299,717.73</td>
</tr>
<tr>
<td>NON-AGPS Agencies (Universities, Colleges &amp; LSUHSC HOSPITALS)</td>
<td>432,422.69</td>
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<tr>
<td>Department of Transportation and Development</td>
<td>373,552.44</td>
</tr>
<tr>
<td>TOTAL</td>
<td>$1,105,692.86</td>
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</tbody>
</table>
ADDITIONAL INITIATIVE REQUIREMENTS IMPOSED BY STATUTE

A. La. R.S. 39:2177(C) requires the Commissioner of Administration to provide periodic training for relevant state employees to acquaint them with the requirements of the initiative and administrative law related thereto.

On behalf of the commissioner, the Office of State Purchasing will conducted a Hudson/Veteran Initiative seminar in conjunction with the LaNIGP (Louisiana National Institute of Governmental Purchasing) 14th Annual Education Conference and Products Exposition which will be held on November 3-5, 2010.

B. La. R.S. 39:2177(D) requires the Commissioner of Administration to conduct a training program at least semiannually to acquaint small entrepreneurship with state procurement and public contract proposal and bidding practices.

On behalf of the commissioner, the Office of State Purchasing conducted outreach activities to acquaint small entrepreneurship with state contracting and procurement and to encourage certification as small entrepreneurship and to encourage small entrepreneurship to enroll in the state’s electronic vendor notification system, LaPAC. Examples of these activities are:

- 03/23/10 SBA “Connecting Businesses to Contracts” Conference, hosted by Southern University; Baton Rouge
- 04/06/10 Northwest Louisiana Government Procurement Center (PTAC) and the Small Business Development Center (SBDC) Hudson/Veteran Initiative Seminar; Shreveport, LA
# ATTACHMENT "A"

**EXPENDITURES WITH CERTIFIED VETERAN INITIATIVE BUSINESSES**  
**AGPS/CFMS AGENCIES**  
period of April 2009 thru June 30, 2010

<table>
<thead>
<tr>
<th>AGENCY NAME</th>
<th>VETERAN-OWNED TOTALS (VSE)</th>
<th>VETERAN SERVICE CONNECTED DISABLED (DVSE) TOTALS</th>
</tr>
</thead>
<tbody>
<tr>
<td>DCRT - Office of State Parks</td>
<td>700.00</td>
<td></td>
</tr>
<tr>
<td>Department of Economic Development</td>
<td>52,892.00</td>
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<tr>
<td>Dept of Education</td>
<td>51,407.42</td>
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<tr>
<td>Dept of Health &amp; Hospitals</td>
<td>52,662.58</td>
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<tr>
<td>Dept of Military Affairs</td>
<td>442.00</td>
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<tr>
<td>Dept of Natural Resources</td>
<td>425.00</td>
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<tr>
<td>Dept of Public Safety &amp; Corrections</td>
<td>1,055.00</td>
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<tr>
<td>Dept of Public Safety State Police</td>
<td>2,237.50</td>
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<tr>
<td>Dept of Social Services</td>
<td>2,272.00</td>
<td>6,197.50</td>
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<tr>
<td>Division of Administration</td>
<td>5,490.00</td>
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<tr>
<td>Division of Administration Office of Facility Planning</td>
<td>20,649.83</td>
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</tr>
<tr>
<td>Governor's Office of Elderly Affairs</td>
<td>3,026.00</td>
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<tr>
<td>LA Board of Cosmetology</td>
<td>10,946.25</td>
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<tr>
<td>LA Commission on Law Enforcement</td>
<td>29,071.75</td>
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<tr>
<td>LA Workforce Development</td>
<td>70,210.65</td>
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<tr>
<td>Office of the Governor</td>
<td>9,350.75</td>
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<tr>
<td><strong>ISIS/AGPS AGENCIES TOTALS</strong></td>
<td><strong>312,413.73</strong></td>
<td><strong>6,622.50</strong></td>
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</tbody>
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ATTACHMENT "B"
EXPENDITURES WITH CERTIFIED VETERAN INITIATIVE BUSINESSES
NON-AGPS AGENCIES
period of April 2010 thru June 30, 2010

<table>
<thead>
<tr>
<th>AGENCY NAME</th>
<th>VETERAN-OWNED (VSE) TOTALS</th>
<th>VETERAN SERVICE CONNECTED DISABLED (DVSE) TOTALS</th>
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<tbody>
<tr>
<td>LA Dept of Transportation &amp; Development (DOTD)</td>
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<td>Colleges &amp; Universities</td>
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<tr>
<td>Louisiana State University</td>
<td>5,450.00</td>
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<td>LSU Eunice</td>
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<td>Louisiana Tech University</td>
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<td>Nicholls State University</td>
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<td>University of Louisiana at Lafayette</td>
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<td>University of New Orleans</td>
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<tr>
<td>LSU Health Sciences Center - NOLA</td>
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<td>Huey P Long Medical Center</td>
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<td>105,705.38</td>
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<td>Washington St. Tammany Medical dba</td>
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<tr>
<td>LSU Bogalusa</td>
<td>1,090.00</td>
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<tr>
<td>Washington St. Tammany Medical dba</td>
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<tr>
<td>LSU Bogalusa</td>
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<td>10,949.19</td>
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<tr>
<td>Leonard J Chabert Medical Center</td>
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<td>6,849.63</td>
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<td>E A Conway Medical Center</td>
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<td>46,829.00</td>
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<td>Earl K. Long Medical Center</td>
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<td>21,353.25</td>
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<tr>
<td>Community &amp; Technical Colleges</td>
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<tr>
<td>Baton Rouge Community College</td>
<td>700.00</td>
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<tr>
<td>Louisiana Technical College</td>
<td>18,504.00</td>
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<tr>
<td>Northwest LA Technical College</td>
<td>5,594.00</td>
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<tr>
<td><strong>NON-ISIS AGENCIES TOTALS</strong></td>
<td><strong>381,434.71</strong></td>
<td><strong>212,482.95</strong></td>
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